

## Cash Receipts

Cash receipts are computed as marketing volume multiplied by the price and are usually reported on a **calendar-year** basis. Marketings come from current production or storage of past year's crop (assuming a crop is storable, such as potatoes). Thus, the quantity available for sale (marketings), can be thought of as coming from current production less shrinkage and the amount used on farms for food, feed and seed plus change in stored

quantity (inventory). On the other hand, value of production, which is generally reported as a **crop-year** statistic, is computed as production multiplied by the average price. The difference between value of production and cash receipts is usually only important to those commodities which can be stored and thus have a specific marketing pattern which extends through time from the date of harvest.

### Cash Receipts: All Commodities 1/

Commodity	2007	2008	2009	2010	2011 2/
	----- 1,000 Dollars -----				
Cotton lint, all 3/	136,849	161,458	95,488	220,445	300,047
Cottonseed	29,314	35,109	25,055	34,396	61,821
Hay	179,233	238,836	183,963	174,291	244,930
Wheat	42,479	114,037	104,482	49,822	66,626
Barley	9,597	19,440	21,973	20,363	31,727
Corn, grain	10,138	11,597	9,921	16,355	28,311
Sorghum, grain	5,574	9,477	6,302	2,288	3,163
Potatoes	10,733	15,649	16,490	16,491	16,704
Lettuce, Head & Other	305,844	185,998	252,816	323,680	387,126
Lettuce, Leaf	86,284	81,281	67,940	93,509	115,644
Lettuce, Romaine	175,053	105,747	128,876	190,229	325,920
Onions	5,940	5,828	6,509	4/	4/
Cauliflower	32,072	34,960	28,480	33,408	39,006
Broccoli	68,597	57,988	43,524	42,804	58,594
Honeydews	18,360	22,494	16,315	12,586	16,873
Cantaloupes	102,480	118,825	115,230	97,271	94,080
Watermelons	40,846	46,656	31,801	28,943	38,142
Spinach	18,766	28,215	45,864	45,000	85,730
Cabbage	17,366	18,257	19,000	23,047	28,175
Peppers, chile	12,992	10,964	10,429	10,369	3,961
Misc. vegetables	80,773	80,218	105,351	102,192	96,023
Grapefruit	1,155	5/	5/	5/	5/
Oranges	2,700	2,312	732	5/	5/
Lemons	49,100	26,996	25,433	35,705	18,011
Tangerines	5,153	7,218	2,928	4,328	4,259
Apples	5,040	4,021	1,305	3,048	2,647
Grapes	5/	620	5/	5/	5/
Pecans	36,800	25,375	34,400	61,600	51,800
Misc. fruits & nuts	14,267	24,764	31,060	33,771	32,976
All other crops	479,624	455,149	355,625	330,859	333,745
<b>Crops</b>	<b>1,983,146</b>	<b>1,949,545</b>	<b>1,792,071</b>	<b>2,018,697</b>	<b>2,494,466</b>
Cattle and calves	700,314	637,016	600,422	637,948	816,172
Hogs	36,584	43,057	38,360	53,141	63,999
Sheep and lambs	4,685	6,102	4,644	5,754	6/
Dairy products	801,627	763,136	491,623	657,624	871,002
Honey	2,419	2,016	1,508	2,809	1,829
Wool	255	225	181	225	345
Mohair	250	110	99	132	220
Other livestock	44,157	53,427	44,643	60,654	62,832
<b>Livestock and products</b>	<b>1,590,291</b>	<b>1,505,089</b>	<b>1,183,675</b>	<b>1,421,341</b>	<b>1,819,443</b>
<b>All commodities</b>	<b>3,573,437</b>	<b>3,454,634</b>	<b>2,975,746</b>	<b>3,440,038</b>	<b>4,313,909</b>
<b>Gov't Payments</b>	<b>92,669</b>	<b>89,968</b>	<b>111,553</b>	<b>70,181</b>	<b>58,122</b>
<b>Total Cash Receipts</b>	<b>3,666,106</b>	<b>3,544,602</b>	<b>3,082,592</b>	<b>3,444,997</b>	<b>4,372,031</b>

1/ Includes miscellaneous field crops, seed crops, and greenhouse/nursery. Source: United States Department of Agriculture, Economic Research Service; Economic Indicators of the Farm Sector, State Financial Summary.

2/ Preliminary.

3/ Upland cotton only after 2007. Pima cotton included with All Other Crops

4/ Included in Misc. vegetables.

5/ Included with Misc. fruits & nuts.

6/ Sheep and Lamb cash receipts included with Other Livestock in 2011.